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**To:** Family Choice Health Network (FCHN) Specialists  
**From:** Family Choice Board of Directors  
**Re:** Specialty Forum Meeting Minutes  
**Date:** October 10, 2018

FCHN held a Specialist forum on September 27, 2018. This business meeting included presentations by Dr. Toan Tran, President, Dr. Alan Tran, Specialist Board Member, Jordan Hall, Executive consultant to the FCHN ACO and Dr. Lowell Gordon, Medical Director. Dr. Toan Tran recounted another successful year for FCHN. He made the following points:

- Medi-Cal rates on the expansion (ObamaCare) population have been reduced by 50% from the initiation of the program, however, FCHN has not only continued to distribute merit-based incentives but has also held specialty rates steady. This is possible because FCHN consistently maintains low overhead and as demonstrated by a CalOptima audit, regularly allocates the least amount of money to administration. FCHN commits to reimbursing specialists at the highest rates in Orange County.
- FCHN is opportunistically expanding to the ACO product to compensate for the expected reductions in the Medi-Cal rate: Additional ways the ACO can benefit specialists: 1) Exemption from MIPS; 2) opportunity to participate in shared savings; 3) better care coordination for Medicare FFS members; 4) potential to have patients from competitor practices redirected to participating practices; 5) yearly 5% lump-sum Medicare bonus (2020); 6) potential to bill for Chronic Care Management.

Dr. Alan Tran explained his role as liaison to the Specialist community and elaborated on the following:

- Merit-based incentives: The distribution formula is being increasingly weighted to include availability for inpatient consultation and Emergency Room call; these activities result in savings to the hospital risk pool which are then re-distributed to the network participants.
- Standard Rates: Accepting specialty-based rates and aligning with payor source i.e. Medicare for senior and Commercial and Medi-Cal rates for CalOptima demonstrates participation in group risk and makes Specialists eligible for participation in the risk pools.
- Dr. Tran noted monthly meetings with FVRMC Senior Administration to address operational issues.

Dr. Gordon and Jordan Hall focused on ACO as FCHN was awarded a physician-led ACO contract with CMS beginning January 1, 2018. Activities to date include:

- Creating a leadership team led by Dr. Toan Tran, Dr. Gordon and Jordan Hall; and a support team of Barry Luong and Care Coordinators Phuong Dinh, Gladis Limon, Hugh Truong and Chi Christy Pham.
- Implementing Chronic case management (CCM) which is an FFS benefit for Medicare members. FCHN will perform and document CCM requirements on a monthly basis, which are substantial, for ACO PCPs and Specialty PCPs and then provide a superbill to support monthly billing by the provider.
- Risk Adjustment Factor (RAF) is equally important for ACO beneficiaries as Medicare Advantage members requiring attention to thorough and layered ICD-10 coding for chronic conditions.

FCHN wants to thank the Specialists for their continued support, loyalty and for the excellent care provided to our Members and Beneficiaries and for making the year a great success!!